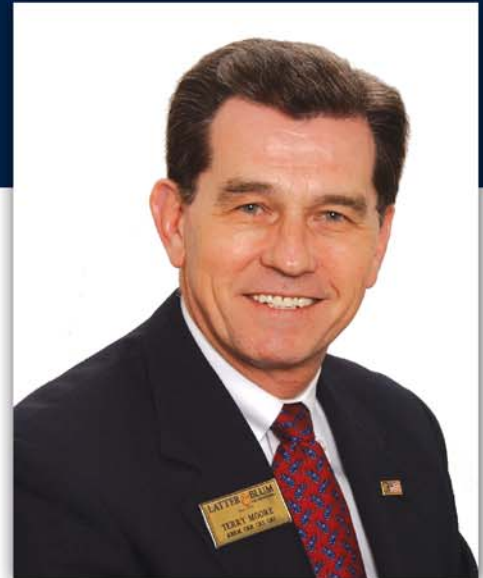


**Terry Moore** ABR,ABRM,CRB,CRS,GRI,SRES

**LATTER & BLUM**  
Branch Manager, Mandeville



Terry Moore, a Broker Associate, has been in the real estate business for over 35 years. Terry joined LATTER & BLUM as an agent in October of 1987 and was appointed manager in August 1988. Prior to his association with LATTER & BLUM, he managed White Properties, Inc. for 14 years.

Terry also pursues an active role in industry-related associations such as the National Association of Realtors, Louisiana Realtors Association, New Orleans Metro Association of Realtors. He has been an instructor for the Louisiana Real Estate Commission since 2000. Terry was named Manager of the Year for NOMAR in 2003.

The Mandeville/Covington office covers the Western portion of St. Tammany Parish and all of Washington Parish including areas near the Mississippi state line. The office handles all residential sales and leases, commercial sales and leases, farm/ranch and development properties. Due to the large amount of construction in the past several years, the Mandeville/Covington area is considered one of the largest real estate markets with new construction accounting for 20% of the 2009 production for the office.

Terry believes that in order for an agent to meet their fullest potential, regardless of their specialty, it is his responsibility to provide them with a proactive business environment. As a Manager, Terry strives to help each agent find greatness within himself or herself as a person and enable their greatness to express itself in their real estate career. Terry asks of agents that they try and care - try to do the best daily in their efforts and sincerely care about the purpose and productiveness of those efforts.